

## **Key Questions to Assess Capacity**

1. Where is your organization now (number of staff, fundraising effort, and level of success)?
2. Why are you raising money? How?
3. Where is your organization now (number of staff, fundraising effort, and level of success)?
4. What were your fundraising challenges? Where have you not been able to obtain money?
5. How does your organization keep track of your funders and fundraising options?
6. What sustained efforts are needed to achieve long-term financial stability for your organization?